



# VEHICLE BUYING TIPS

## IS IT A CLASSIC OR A CLUNKER?

When buying a new or used car, it is important to get all promises and representations in writing. Consumers should never buy a car on impulse or in response to high pressure sales.

### Do your homework

- \* Ask the dealer for a title history or Carfax®.
- \* If you have the name of a prior owner call and inquire about the vehicle.
- \* Have the vehicle inspected.
- \* Ask about and check for prior damage or mechanical problems.
- \* Ask friends and family when selecting a reputable dealership.
- \* Carefully examine the vehicle for prior damage.
- \* Inspect the vehicle to determine the actual mileage.
- \* Carefully examine extended warranties and the costs associated with them. Remember they are optional, not mandatory.

### Special tips for buying a used vehicle:

- \* Check out the vehicle's repair record, maintenance costs, and safety and mileage ratings online. Look up the "book value" and be prepared to negotiate the price.
- \* Buying from a dealer? Look for the Buyers Guide. It's required by a federal regulation called the Used Car Rule.
- \* Make sure oral promises are written in to the Buyers Guide.
- \* Ask for the vehicle's maintenance record from the owner, dealer or repair shop.
- \* Test drive the vehicle on hills, highways, and in stop-and-go traffic.
- \* Have the vehicle inspected by a mechanic that you hire.
- \* In Kansas, "as is" sales of vehicles to a consumer are prohibited by law absent an agreement showing the vehicle was sold to the consumer with their knowledge of a defect or defects which became part of the basis of the bargain between the parties. (This is a limited exception to "as is" sales under K.S.A. 50-639(e).)



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or call (800) 432-2310

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