

**IN THE DISTRICT COURT OF SHAWNEE COUNTY, KANSAS**  
**DIVISION 9**

CLERK  
 KS. DISTRICT COURT  
 THIRD JUDICIAL DIST.  
 TOPEKA, KS

**STATE OF KANSAS, *ex rel.*,  
 STEVE SIX, Attorney General,**

**Plaintiff,**

**v.**

**U.S. FIDELIS, INC., f/k/a National Auto Warranty  
 Services, Inc., d/b/a Dealer Services,**

**and**

**DARIAN E. ATKINSON, an individual,**

**and**

**CORY C. ATKINSON, an individual**

**Defendants.**

2010 NOV -8 P 1:59

**Case No. 10 C 646**

**JOURNAL ENTRY OF  
 CONSENT JUDGMENT**

**(Pursuant to K.S.A. Chapter 60)**

**PREAMBLE**

This Consent Judgment and Permanent Injunction (hereinafter referred to as "Judgment") is entered into between the Attorneys General of the States and Commonwealths of Arkansas, Idaho, Iowa, Kansas, North Carolina, Ohio, Oregon, Pennsylvania, Texas, Washington, and Wisconsin (referred to collectively as "Participating States"), acting on behalf of their respective states, and pursuant to their respective consumer protection statutes, and Defendant Darain Atkinson (hereinafter collectively referred to as "Parties").

**I. GENERAL PROVISIONS**

This Court, recognizing that the Plaintiff, by and through Tai J. Vokins, Assistant Attorney General, and Defendant have consented to the entry of this Judgment, finds as follows:

1. The Court has jurisdiction over the parties and the subject matter of this litigation pursuant to K.S.A. 50-638(a).

2. Venue is pursuant to K.S.A. 50-638(b).

3. Plaintiff, the State of Kansas, *ex rel.* Steve Six, Attorney General, has authority under K.S.A. 50-632 to bring consumer protection actions on behalf of the state of Kansas.

4. Defendant Darain Atkinson is the former President, Treasurer, Director and 50 percent shareholder of Defendant U.S. Fidelis, formerly known as National Auto Warranty Services and Dealer Services.

5. This Judgment shall be governed by the laws of the state of Kansas.

6. This Judgment is entered into by Defendant as a free and voluntary act and with full knowledge and understanding of the nature of the proceedings and the obligations and duties imposed by this Judgment.

7. This Judgment is entered into by Plaintiff based upon the financial statement provided by Defendant to the United States Bankruptcy Court Eastern District of Missouri, St. Louis Division, in the bankruptcy case of *In re: U.S. Fidelis, Inc.*, Case No. 10-41902. This Judgment is expressly premised upon the truthfulness, accuracy and completeness of Defendant's financial condition as represented in the financial statement that contained material information relied upon by the Participating States in negotiating and agreeing to the terms of this Judgment. The failure to provide truthful and accurate financial statements constitutes a violation of this agreement affording Plaintiff all remedies provided by law.

8. Nothing in this Judgment constitutes any admission of guilt or liability by the Defendant. The Parties acknowledge that this agreed Judgment is in their mutual best interests

and is preferable to expensive litigation concerning Plaintiff's allegations in this state, as well as other states, and Defendant's defenses to those allegations.

9. Defendant is not admitting that each of the acts alleged, if proved in a court of law, would necessarily constitute a violation of any federal, state or local law; but Defendant acknowledges that this Judgment constitutes legal notice and knowledge that it is the States' position that the alleged acts constitute a state or federal law violation.

10. Nothing in this Judgment constitutes any agreement by the Parties concerning the characterization of the amounts paid pursuant to this Judgment for purposes of the Internal Revenue Code or any state tax laws.

11. Except as set forth in Section X, this Judgment shall not bar the Attorney General or any local, state, federal, or other governmental entity from enforcing other laws or rules within their jurisdiction against the Defendant as to any of Defendant's business practices, including those alleged in the Complaint. Nothing in this Judgment shall affect the admissibility of this Judgment in any proceeding. Moreover, nothing in this Judgment shall be deemed to waive any rights of Defendant to argue the inadmissibility of this Judgment in any proceeding other than an action by the Attorney General to enforce this Judgment

12. Nothing contained herein shall be construed to waive any individual right of action by a consumer.

13. Defendant shall not represent or imply that the Attorney General approves of Defendant's past business practices, current efforts to reform its practices, or any further practices that Defendant may adopt or consider adopting. Likewise, as to the advertisements that Defendant provided to the Attorney General during the investigation, Defendant shall not

represent or imply that the Attorney General approves of or endorses Defendant's advertisements or business practices.

## **II. DEFINITIONS**

1. For purposes of this Judgment, and except where specifically noted otherwise, "Defendant" shall mean Darain Atkinson, whether operating under his own name or any other business names, including all other persons acting in concert or participation with him, directly or indirectly, or acting on behalf of Defendant or at his direction, through any corporate device, partnership or association, jointly and severally, including all persons and entities that receive notice of this Judgment.

2. For purposes of this Judgment, an "affiliate" shall mean a business entity that is owned by, operated by, controlled by, or under common control with another business entity.

3. For purposes of this Judgment, "service contract" or "motor vehicle service contract" shall mean a contract or agreement (a) that contains a separately stated consideration for a specific duration to perform the repair, replacement or maintenance of a motor vehicle and includes vehicle protection products; or (b) that provides indemnification for repair, replacement or maintenance of a motor vehicle due to an operational or structural defect in materials, workmanship or normal wear and tear; and (c) may or may not include additional provision for incidental payment of indemnity under limited circumstances, including but not limited to, towing, rental and emergency road service.

4. For purposes of this Judgment, a statement or communication is "clear and conspicuous" if it is readily understandable and presented in such size, color, contrast, location and audibility, compared to the other matter with which it is presented, as to be readily understood. If such statement modifies, explains or clarifies other information with which it is

presented, it must be presented in close proximity to the information it modifies and in a manner so as to be readily noticed and understood.

5. For purposes of this Judgment, an “Authorized Telemarketer” shall mean a business or other entity that conducts telemarketing or generates leads on Defendant’s behalf in connection with the offer or sale of products or services.

6. For purposes of this Judgment, “telemarketing” or “telephone solicitation” shall mean any telephone call or message for the purpose of encouraging or inducing the purchase of goods or services or means any definition provided in any federal, state, or local law defining that term. However, nothing herein shall be construed to affect, restrict, limit, waive, or alter the definition of “telemarketing” or “telephone solicitation” under the laws and statutes of the states, and nothing herein shall be construed to limit the authority of the Attorneys General to enforce federal or state laws and statutes, including those regarding “telemarketing” and “telephone solicitations.”

7. For purposes of this Judgment, “spoofing” shall mean using any means to block, disguise or falsify the identity of the originator that (a) fails to comply with state and federal laws, or (b) fails to transmit or display the originator’s telephone or the telephone number of the company selling a product or service that a consumer can call during regular business hours to be placed on a do-not-call list.

8. For purposes of this Judgment, and in the context of accepting payment from consumers for Defendant’s goods and services, “process” shall refer to the submission of a consumer’s credit card information to Defendant’s credit card processor for approval of the charges incurred by the consumer; the “process” is completed upon the receipt by Defendant of an authorization number for the transaction.

9. For purposes of this Judgment, a “Risk Retention Group” (RRG) shall mean an entity, formed under the Federal Liability Risk Retention Act of 1986, which insures payment of monies owed for claims due on a service contract.

10. “Written solicitation” or “written communication” shall include, but is not limited to, solicitations and communications on paper, on the internet, or electronically (i.e. e-mail, instant messaging, etc.).

11. For purposes of this Judgment, the “Effective Date” shall mean the date by which all Parties have executed the Judgment.

### **III. REPRESENTATIONS AND WARRANTIES**

1. Defendant warrants and represents that he and his predecessors, successors and assigns were engaged in the business of marketing, selling and promoting the sales of motor vehicle service contracts to consumers. Defendant further acknowledges that he is the proper party to this Judgment. Defendant warrants and represents that the individual(s) signing this Judgment is fully authorized to enter into this Judgment and to legally bind Defendant to all of the terms, conditions and injunctions of this Judgment.

2. Defendant and the Participating States warrant and represent that they negotiated the terms of this Judgment in good faith.

### **IV. ALLEGED VIOLATIONS**

The State alleges that Defendant violated the Kansas Consumer Protection Act, K.S.A. 50-623 *et seq.* by selling and marketing motor vehicle service contracts in a false, deceptive and misleading manner, including but not limited to the following:

1. Representing that a consumer’s motor vehicle warranty expired, is expiring, or is about to expire when such statement is not true or cannot be substantiated;

2. Representing or implying that a consumer's vehicle may be unsafe or subject to recall, when such is not the case or is not known;

3. Misrepresenting the nature of the motor vehicle service contract as a "warranty," "factory warranty," or "extended warranty," when in fact the product being sold is not a "warranty," "factory warranty," or "extended warranty";

4. Representing that Defendant has a preexisting relationship with a consumer when such a relationship does not exist;

5. Representing or implying to a consumer that a solicitation is a final or limited time offer when such is not or was not the case.

6. Representing or implying to a consumer that a solicitation is a final offer when the offer was never previously made to the same consumer;

7. Creating a false sense of urgency that an offer will expire when no actual expiration date for the offer exists;

8. Representing to a consumer that the offer is "exclusive" when such is not the case;

9. Creating confusion in consumers as to the source, sponsorship, approval, or certification of the service contracts offered by Defendant, including misrepresenting or causing confusion that U.S. Fidelis is the company with which consumers had their original motor vehicle warranty;

10. Representing or implying an affiliation, connection or association with, or certification by a third party, such as a manufacturer, government agency or other entity, when in fact there was no such relationship with the third party;

11. Misrepresenting or implying that the service contracts Defendant sells or offers has uses, benefits, standards, grades, or qualities that they do not have;

12. Failing to disclose all material terms of a service contract offer in solicitations and marketing contacts with consumers;

13. Refusing to allow a consumer an opportunity to review the complete written service contract agreement upon request;

14. Misleading consumers as to the nature of U.S. Fidelis' relationship with the service contract provider;

15. Engaging in violations of state and federal do-not-call laws by failing to scrub telephone numbers, making calls to consumers on state and federal do-not-call lists, making calls to cell phones, failing to transmit caller identification information, spoofing, failing to register as a telemarketer and/or failing or refusing to place consumers on internal do-not call lists upon the consumer's request;

16. Engaging in violations of state and federal laws in the use of automatic dialing and announcing devices (ADAD) and state and federal do-not-call laws and the Telephone Consumer Protection Act of 1991 (TCPA), 47 U.S.C. §227 et seq. and 47 C.F.R. 64.1200, and as it is amended hereafter; the Telemarketing and Consumer Fraud and Abuse Prevention Act (TCFAPA), 15 U.S.C. §1601 et seq.; and the Telephone Sales Rule (TSR), 16 C.F.R. Part 310, and as it is amended hereafter, including, but not limited to, placing calls into Kansas in which such calls are prohibited for commercial purposes, calling cell phones, emergency lines and hospitals, spoofing, using such devices in violation of state and federal do-not-call laws, and/or using such devices in a manner that the consumer is unable to place his or her phone number on an internal do-not-call list;



17. Providing false or misleading caller identification information, including preventing the display of caller identification, using methods that bypass, circumvent, or disable caller identification, or using methods that mislead the caller as to the identification of the caller or the caller's phone number;

18. Selling or offering for sale service contracts in violation of state licensing or registration laws, including the licensing or registration of U.S. Fidelis as a marketer, as licensed or registered sales staff, and the licensing or registration of the motor vehicle service contracts sold by Defendant;

19. Engaging in a pattern or practice of failing to provide prompt refunds to consumers, issuing refunds that were less than the amount required by contract or state law or denying valid refund requests;

20. Obtaining, directly or indirectly, consumers' personal information as that term is defined in the Drivers' Privacy Protection Act (DPPA), 18 U.S.C. § 2721 et seq., from a state department of motor vehicle without the express consent of the person to whom such personal information pertains, in violation of the DPPA; and

21. Obtaining, directly or indirectly, consumers' credit information without using that information for a permissible purpose within the meaning of the Fair Credit Reporting Act (FCRA), 15 U.S.C. §1681, et seq.

Defendant denies each and every one of the foregoing allegations of wrongdoing in paragraphs One through Twenty-One, above.

## **V. INJUNCTIVE PROVISIONS**

### **IT IS ORDERED, ADJUDGED AND DECREED THAT:**

Pursuant to K.S.A. 50-632, Defendant, under his own name or any other business names, including any officers, directors, agents, representatives, salespersons, employees, independent contractors, affiliates, successors and assigns, and all other persons acting in concert or participation with them, directly or indirectly, or acting on behalf of Defendant or at his direction, and who have actual or constructive notice of this Judgment, are hereby permanently **RESTRAINED** and **ENJOINED** from engaging in any conduct that does not comply with Section VI of this Judgment.

## **VI. COMPLIANCE**

Pursuant to K.S.A. 50-632, Defendant, under his own name or any other business names, any officers, directors, agents, representatives, salespersons, employees, independent contractors, affiliates, successors and assigns, and all other persons acting in concert or participation with Defendant, directly or indirectly, or acting on behalf of Defendant or at his direction, and who have actual or constructive notice of this Judgment, agree to comply with the following provisions:

1. Efforts to Comply with this Consent Judgment. Defendant shall not sell, offer to sell or provide to anyone any materials that would enable any other person or business to engage in any act or practice that would violate this Judgment were it committed directly by Defendant. Defendant shall not direct, train, instruct, or induce any person to perform any act prohibited by, or refrain from performing any act required by, this Judgment.

2. Telemarketing Prohibition. Defendant shall not engage in any telemarketing sales or telephone solicitations as that term is defined by the federal Telemarketing and Consumer Fraud and Abuse Prevention Act, 15 U.S.C. Sec. 6101 *et. seq.*, the Telemarketing Sales Rule, 16 CFR Part 310, other state or local laws. This Paragraph, which never expires, prohibits Defendant from engaging in telephone solicitations to Kansas consumers and prohibits Defendant from registering with the Attorney General to conduct telephone solicitations in Kansas. This Paragraph also applies to any business that Defendant owns, operates, or manages now and in the future.

3. Motor Vehicle Service Contract Prohibition. Defendant shall not engage in the marketing or administration of motor vehicle service contracts, or any other aspect related to or associated with the sales of motor vehicle service contracts, other than those sold in connection with the sale of a motor vehicle by a motor vehicle dealership at which he is employed.

4. Compliance with Applicable Laws. Defendant shall comply with the Kansas Consumer Protection act, K.S.A. 50-623 *et seq.*, particularly in connection with the promotion, offer for sale, or sale of goods or services.

5. Representations of Fact. Defendant shall not make false or misleading representations of fact, particularly concerning any terms of an offer or the terms of any good or service offered for sale.

6. Other Business Names. Defendant shall not use a misleading assumed business name, logo, or other mark that is misleading as to the nature of the services Defendant provides, the products Defendant sells, or Defendant's affiliations with others.

7. General Marketing and Sales Practices. In the marketing and sale of goods and services, Defendant shall:

- a. Not mislead consumers regarding Defendant's affiliation, connection or association with, or certification by a third party.
- b. Not mislead consumers regarding the source, sponsorship, approval, or certification of goods or services that Defendant sells or offers for sale.
- c. Not mislead consumers that Defendant offers for sale or sells goods or services on behalf of third party providers and, in addition, not mislead consumers that the third party, and not the Defendant, is responsible for administering the contract.
- d. Not mislead consumers as to the nature of Defendant's relationship with the provider of a good or service.
- e. Not represent or imply that the Defendant has a preexisting relationship with a consumer that does not in fact exist.
- f. Not make a representation directly or by implication in any advertisement that is false or misleading.
- g. Substantiate, in writing within twenty-one days of receiving a written request for substantiation from a consumer or the Attorney General, any representation made directly or by implication in any advertisement.
- h. Not make a representation directly or implicitly in any advertisement targeted to a specific consumer that is false or misleading
- i. Not mislead consumers regarding what information Defendant has in his possession.
- j. Not represent or imply that a solicitation constitutes a limited time offer unless such is the case. Defendant shall not create a false sense of urgency

or represent or imply that any offer is limited and/or will expire within a set period of time unless Defendant (by using the word “final” or any words of similar import) will in fact refuse to honor the terms of the offer after the specific period of time has expired and Defendant can substantiate this statement in writing within twenty-one days of receiving a written request for substantiation from a consumer or the Attorney General.

- k. Not represent or imply that a solicitation constitutes a “final” offer unless such is the case and can be substantiated in writing within twenty-one days of receiving a written request for substantiation from a consumer or the Attorney General.
- l. Not represent or imply that an offer is “exclusive” unless such is the case and can be substantiated in writing within twenty-one days of receiving a written request for substantiation from a consumer or the Attorney General.
- m. Not represent or imply that the goods or services Defendant sells or offers for sale have sponsorship, approval, characteristics, uses, benefits, or qualities that they do not in fact have.
- n. Not represent or imply that the goods or services Defendant sells or offers for sale are of a different standard, quality, or grade than they actually are.
- o. Not represent or imply that the purchase or ownership of goods or services can increase or enhance its value unless Defendant has documented

substantiation of such claim and provides that substantiation to the Attorney General within twenty-one days of receipt of a request for such.

- p. Not disproportionately target older consumers in any marketing efforts. For the purposes of this Judgment, “older” consumers shall mean consumers age sixty-five years or older. However, Defendant is advised that K.S.A. 50-676 enhances the amount of civil penalties recoverable from an entity or individual when the deceptive or illegal marketing practices target consumers 60 or older.<sup>1</sup> Defendant, Defendant’s employees or third-party marketing agents and contractors shall not utilize calling or mailing lists that have been compiled to disproportionately target older consumers using any criteria that indirectly suggest a reasonable likelihood that such consumers are age sixty-five or older, including, but not limited to: addresses or phone numbers being associated with a retirement community; consumers’ status as retirees; or whether such consumers are drawing a pension or drawing Social Security.
- q. Not sell or provide personal information obtained from a consumer during a sale to unaffiliated companies for marketing purposes without the consumer’s knowledge and express authorization; and
- r. Post the privacy policy in a clear and conspicuous manner on any website sponsored by Defendant.

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<sup>1</sup> Pennsylvania and North Carolina’s enhanced penalties apply if the consumer is sixty years old or older.

8. Disclosure of Coverage, Exclusions, Conditions and Costs. In order to ensure that the consumer has all material information necessary to make an informed purchasing decision, before the Defendant processes any payment by a consumer for any goods or services offered, Defendant shall disclose certain information to the consumers.<sup>2</sup> Defendant shall clearly and conspicuously:

- a. Summarize all material provisions of any goods or services offered,
- b. Disclose primary exclusions and/or conditions related to any goods or services that Defendant sells or markets.

Nothing in this provision restricts Defendant from providing additional details regarding the terms and conditions of the goods or services, nor does it relieve Defendant from his obligation to accurately answer all questions raised by a consumer.

9. Clear and Understandable Contract Terms. In order to ensure that the consumer has the opportunity to read and understand all material terms and conditions of a good or service contract, Defendant shall only market contracts that are written in clear, understandable language, and are printed or typed in easy-to-read font and format.

10. Mailing Lists. With regard to the marketing and sale of goods and services by written solicitation, Defendant shall .in written solicitations, clearly and conspicuously offer consumers the option of being removed from a mailing list obtained or created by Defendant via a toll-free telephone number and/or by a mail delivery service. If a consumer asks to be removed from a mailing list, Defendant, Defendant's agents, assigns, or any other entity soliciting business for Defendant or providing transfer leads to Defendant, shall not make a written solicitation to said

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<sup>2</sup> When Defendant is required to mail the consumer a copy of the written service contract, the date the contract was mailed (as evidenced by the date on the letter or the postmark noted on the envelope, whichever is later) will trigger the consumer's response time to cancel the contract or as provided by state law.

consumer or any persons residing with said consumer at that mailing address for a period of five years.

11. Written and Television Solicitations. In the marketing and sale of goods and services by written or television solicitations, Defendant shall:

- a. Clearly and conspicuously disclose in all written and television solicitations with or directed to consumers the company's identity, including its business name (or assumed business name) and contact information, including the company's telephone number and address; and
- b. When making a specific offer, clearly and conspicuously disclose, in close proximity to any terms or conditions to which they relate, all material limitations, conditions and restrictions relating to any offer.

12. Cancellation or Refund Policies.

- a. Prior to giving consumers the full written terms of the goods and services to be purchased, Defendant shall provide clear and conspicuous instructions that explain the procedures consumers must follow to properly cancel a purchase.
- b. Defendant shall issue refunds to consumers in compliance with a reasonable refund policy that is in writing and provided to the customer.
- c. If Defendant is an employer, Defendant shall employ adequate staff to promptly respond to customer service inquiries, telephone calls and refund requests.
- d. Defendant shall adhere to any written cancellation procedures.



- e. Defendant shall not make cancellation procedures burdensome or confusing.

13. Licensing and Registration Requirements.

- a. Defendant shall comply with all applicable licensing and registration requirements in the state of Kansas.
- b. Defendant shall not operate in a state in which Defendant is not properly licensed or registered.
- c. Defendant shall not sell or offer to sell goods or services on behalf of another entity that is not properly licensed, registered or insured.
- d. Defendant is not prohibited from asserting any defense Defendant believes is applicable under state licensing and registration laws.

14. Consumer Credit Reports & Offers of Credit. In the marketing and sale of goods and services, Defendant shall:

- a. Comply with the FCRA;
- b. Upon the request of a consumer, inform the consumer of the manner in which the consumer's information was obtained, for what purposes it was obtained and what information was obtained;
- c. When making an offer of credit or insurance, inform a consumer:
  - i. Of the consumer's right to opt-out of pre-screened solicitations of credit or insurance in the exact format, type size, and manner prescribed by the FCRA, 16 C.F.R. § 642 et seq. and § 698 et seq.;
  - ii. That Defendant used information contained in the consumer's consumer report, if such is the case; and

- iii. That the consumer received the offer because the consumer satisfied the criteria for credit worthiness or insurability, but that credit or insurance may not be extended if the consumer does not continue to meet the criteria or does not pay any collateral that was clearly and conspicuously disclosed in the solicitation as being required.
- d. For a period of five years from the date an offer of credit or insurance was made, secure and maintain records of the criteria used to select which consumers to target, including all criteria Defendant used to determine credit worthiness or insurability and any requirement for paying collateral (unless such records were already unavailable as of January 1, 2009).
- e. Not use a consumer report, or any information contained therein, except for the permissible purpose for which it was originally obtained by Defendant.

15. Consumer's Right to Privacy. In the marketing and sale of goods and services, Defendant shall:

- a. Comply with the federal DPPA or similar state disclosure laws.
- b. Not obtain consumers' contact information, including phone number and address, and other personal information in violation of federal or state laws, including, but not limited to, the FCRA.

16. Compliance Not Admission. While Defendant agrees to comply with all state and federal laws, the Defendant's agreement to perform as detailed in Section VI is not itself an admission that said performance of each injunctive provision is necessary or required to comply

with any state or federal law, other than those which require Defendant to comply with this Judgment.

## **VII. NOTICE**

The mailing of a copy of this signed and filed Judgment to Defendant or to Defendant's attorney shall constitute notice and acceptance by Defendant of all the terms of this Judgment. Defendant waives his right to have a copy of this Judgment served upon him. Furthermore, Defendant waives any requirement that this Judgment include findings of fact and conclusions of law.

## **VIII. RECORDKEEPING**

1. Copies of Advertising. In any future business that Defendant owns or operates, Defendant shall, for a period of five years following the registration of his business pursuant to the state law in which it operates provide a copy of any promotional materials (including advertising transcripts) and telephone scripts to the Attorney General within fourteen days of receiving a request from the Attorney General. Defendant shall not represent or imply that failure of an Attorney General to take any action thereon constitutes acquiescence, approval or endorsement of any promotional material, telephone script or business practice by the Attorney General.

2. Maintenance of Advertising. In any future business Defendant owns or operates and effective immediately upon execution of this Judgment, Defendant agrees to maintain records of all promotional materials for a period of at least five years after Defendant publishes, broadcasts or otherwise disseminates the advertisement, including advertisements that Defendant causes to be published, broadcast or otherwise disseminated or which are published, broadcast or otherwise disseminated by anyone pursuant to a contract. Advertisements shall include, but are

not limited to, postcards, mailers, emails, text messages, Internet sites or other information disseminated for the purposes of promoting or marketing a service or product. Defendant shall maintain records in such a manner that the advertisement, the dates of dissemination, the method of dissemination and any records sufficient to substantiate the representations or claims made in the advertisement are easily obtainable.

3. Maintenance of Scripts. In any future businesses the Defendant owns or operates and effective immediately upon execution of this Judgment, Defendant agrees to maintain for a period of at least five years a copy of all scripts used by Defendant, or by anyone on behalf of or at the direction or request of Defendant, including, but not limited to, customer service scripts, sales scripts, or language contained in any instructions to employees, agents, volunteers, interns or independent contractors, or rebuttal language used based on consumer responses.

#### **IX. PENALTIES / PAYMENT TO THE STATE**

1. Civil Fine or Penalty. The Kansas Attorney General is hereby awarded a civil penalty against the Defendant in the amount of \$1,100,000.00 pursuant to K.S.A. 50-632(c)(7). Said civil penalty is to or for a governmental unit and is not for pecuniary loss. Subject to Defendant's full compliance with this Judgment and the Settlement Agreement that Defendant has entered into with the Bankruptcy Estate of U.S. Fidelis, Inc., the Kansas Attorney General agrees to look only to the assets paid over to the Bankruptcy Estate of U.S. Fidelis, Inc. to recover its civil fines and penalties.

2. Fees and Costs. The Kansas Attorney General is further awarded the sum of \$25,500.00 as attorneys' fees, court costs, and investigative costs. Subject to Defendant's full compliance with this Judgment and the Settlement Agreement that Defendant has entered into with the Bankruptcy Estate of U.S. Fidelis, Inc., the Kansas Attorney General agrees to look only

to the assets paid over to the Bankruptcy Estate of U.S. Fidelis, Inc. to recover its attorneys' fees, court costs and investigative costs.

3. Civil Penalties for Failure to Comply. Pursuant to K.S.A. 50-636(b) the Court may impose a civil penalty of not more \$20,000.00 for each violation of this Judgment in addition to any other remedy allowed by law.

4. Costs. Defendant shall pay all court costs associated with this matter.

#### **X. RELEASE OF CLAIMS**

1. In lieu of further litigation by Plaintiff, and in consideration of Plaintiff's forbearance, Defendant shall fully perform his duties as required under this Judgment and in the bankruptcy case of *In re: U.S. Fidelis, Inc.*, Case No. 10-41902, now pending in the Eastern District of Missouri, St. Louis Division, including but not limited to the surrender of assets set forth in the Settlement Agreement between Defendant and the U.S. Fidelis, Inc. Bankruptcy Estate, a copy of which is attached hereto and made part hereof as Exhibit 1 together with a motion and final order approving same filed pursuant to Bankruptcy Rule 9019. This Judgment is expressly premised upon Defendant's surrender of all of his assets to the U.S. Fidelis, Inc. Bankruptcy Estate as provided in Exhibit 1. The Plaintiff's release of its restitution claims is subject to and conditioned on the Defendant not recovering or seeking to recover any or all of his assets from the Bankruptcy Estate, as indicated in Exhibit 1.

2. By execution of this Judgment, the Attorney General releases the Defendant from all civil claims, causes of action, damages, fines, costs or penalties that were asserted by the Attorney General at any time up to and including the effective date of this Judgment for alleged violations of its consumer protection laws or regulations arising from the allegations that are the

subject matter of this Judgment. Notwithstanding the foregoing, the Attorney General may institute an action or proceeding to enforce the terms and provisions of this Judgment.

#### **XI. JURISDICTION RESERVED**

The Court reserves jurisdiction over this action for the following purposes:

1. In order to take any further action deemed necessary to enforce this Judgment and to award the Attorney General judgment for any costs, including attorney's fees, it incurs in the event of noncompliance by Defendant.

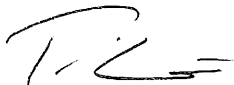
2. In order to take further action for Defendant's (a) failure to disclose any material asset; (b) Defendant's material misrepresentation of the value of an asset; (c) or any other material misrepresentation or omission on Defendant's financial statement that conceals the existence of assets, including but not limited to claims involving fraudulent transfers or piercing the corporate veil. Plaintiff may request that the Consent Judgment be re-opened for the purpose of allowing Plaintiff to modify Defendant's monetary liability. Proceedings instituted under this provision would be in addition to and not in lieu of any other remedies as may be provided by law. A finding of material misrepresentation or omission as to the financial statement shall in no respect modify any other term or condition of this Judgment. In all other respects, this Judgment shall remain in full force and effect unless otherwise ordered by the Court.

IT IS SO ORDERED THIS 8 day of Nov., 2010.

ISI  
JUDGE

**JOINTLY APPROVED FOR ENTRY AND SUBMITTED BY:**

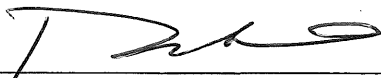
**FOR KANSAS ATTORNEY GENERAL, STEVE SIX**



DATED: 10-27-2010

Tai J. Vokins, #23707  
Assistant Attorney General  
Office of Attorney General Steve Six  
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Attorney for Plaintiff

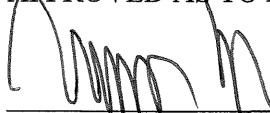
DEFENDANT DARIAN ATKINSON, Individually



DATED: 11-1-10

DARIAN ATKINSON, Individually

APPROVED AS TO FORM, PRESENTATION WAIVED:



DATED: 11-2-10

NORMAN PRESSMAN  
Attorney for Darian Atkinson

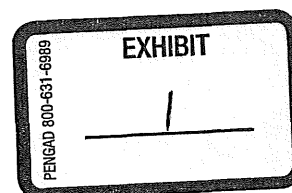
## SETTLEMENT AGREEMENT

THIS SETTLEMENT AGREEMENT is entered into on this 29<sup>th</sup> day of September, 2010 by and among DARAIN ATKINSON ("Darain") and MIA ATKINSON ("Mia"), husband and wife, who are both residents of the State of Missouri (Darain and Mia will sometimes collectively be referred to as the "Atkinsons"), US FIDELIS, INC., a Missouri corporation that is presently a debtor in possession under Chapter 11 of the U.S. Bankruptcy Code in Case No. 10-41902 ("USF") pending in the U.S. Bankruptcy Court for the Eastern District of Missouri (the "Bankruptcy Court"); and the OFFICIAL UNSECURED CREDITORS' COMMITTEE OF US Fidelis, Inc. (the "Committee") (For ease of reference, USF and the Committee will sometimes be jointly referred to as the "Estate").

### Preliminary Statement

At all times relevant to this Settlement Agreement Darain was the President of USF, a member of USF's Board of Directors, and the owner of 50% of the issued and outstanding shares of stock in USF. The Committee has filed suit against Darain and Mia (among others) which litigation is pending in the Bankruptcy Court as Adversary Proceeding No. 10-4172 (the "Committee Litigation"). USF has filed suit against Darain and Mia (among others) which litigation is pending in the Bankruptcy Court as Adversary Proceeding No. 10-4225 (the "USF Litigation"). The Atkinsons, USF, and the Committee now wish to resolve the issues posed by the Committee Litigation, the USF Litigation, and other potential claims, all as is more particularly set forth in this Settlement Agreement.

NOW, THEREFORE, for good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Estate and the Atkinsons hereby agree as follows:





1. Transfer of Assets. At Closing (as hereafter defined) and subject to their rights in paragraph 16 of this Settlement Agreement, the Atkinsons will transfer to the Estate all of the Atkinsons' respective right, title and interest in and to all assets or property (the "Assets") owned by them in any capacity, including but not limited to individually, jointly, or in trust. The Atkinsons agree that this paragraph is intended to result in the transfer to the Estate of all Assets, known or unknown, disclosed or undisclosed, in which the Atkinsons have any legal or equitable interest whatsoever, including but not limited to real property, personal property, cash, bank accounts, brokerage accounts, contract rights, stocks, bonds, notes, instruments, claims, rights to receive payments or distributions or dividends, causes of action, or any other property right of value. For the avoidance of any doubt, all funds in the escrow account established by Order of the Bankruptcy Court dated April 23, 2010 in the Committee Litigation (the "GP Escrow Account") will be transferred to the Estate at Closing. To facilitate the transfer of the Assets, the Atkinsons will each execute and deliver at Closing a Limited Power of Attorney substantially in form attached to this Settlement Agreement as Exhibit A.

2. Payment to the Atkinsons. At Closing, from the Assets transfer by the Atkinsons, the Estate will transfer to Mia Atkinson the following assets (collectively, the "Settlement Assets"): (a) \$500,000 (less the Moving Advance) in cash, (b) jewelry with an appraised liquidation value of no more than \$25,000 as established by an appraiser of the Estate's choosing; (c) two vehicles with a Kelly Blue Book trade-in value of no more than \$75,000 in the aggregate; (d) bedroom furniture and toys for the Atkinsons' children that has a modest value, and (e) other household furnishings and clothing with an appraised liquidation value of no more than \$50,000 as established by an appraiser of the Estate's choosing.

3. Restrictions on Use of Settlement Assets. Upon payment of the Settlement Assets, Mia Atkinson may utilize the Settlement Assets as she sees fit (including purchasing any of the Assets transferred to the Estate upon terms otherwise acceptable to the Estate), provided, however, that Mia may never transfer any interest in any of the Settlement Assets to Darain, either directly or indirectly, as co-tenants, tenants by the entirety, or otherwise unless required by court order.

4. Additional Terms Regarding Transfer of Assets. Notwithstanding the foregoing, in lieu of accepting the transfer of a particular Asset(s), at the Estate's sole option, at Closing the Atkinsons will grant to the Estate a lien, security interest, or other similar encumbrance on such Asset(s) together with a non-recourse promissory note secured by such encumbrance. In addition, the Estate retains the right to refuse to accept the transfer of any Asset that it believes would be burdensome or of inconsequential value to the Estate by delivering written notice to the Atkinsons.

5. Asset Proceeds Account. At Closing, USF will establish and maintain a separate, segregated bank account at an authorized depository into which the proceeds of all of the Assets will be deposited (the "Asset Proceeds Account"). Except as expressly set forth in this Settlement Agreement, USF will pay from the Asset Proceeds Account all costs of maintaining, insuring or holding any of the Assets pending their sale (the "Holding Costs"). Upon entry of the Settlement Order (as defined below), the Atkinsons will have no interest in the Asset Proceeds Account except as expressly described in paragraph 16 of this Settlement Agreement.

6. Marketing and Sale of Assets. After Closing, all non-cash Assets (including any Assets in which the Estate holds only a lien, security interest, or other encumbrance) will be marketed for sale by the Estate or professionals retained by the Estate. Until such time as USF

confirms a plan (the "Bankruptcy Plan"), the Assets may be sold pursuant to 11 U.S.C. § 363 upon such notice as may be required by the Bankruptcy Court. The Atkinsons will cooperate in all respects with the marketing and sale of the Assets, including but not limited to executing any necessary transaction documents and responding to any reasonable information requests.

7. Lakeview Property. On or before the later of (a) the Closing Date, or (b) November 8, 2010, the Atkinsons shall vacate the home at 5 Lakeview, Lake St. Louis, MO and remove all contents described in paragraph 2(d) and (e) hereof. Upon the execution of this Agreement, Mia Atkinson will receive \$9,000 from the GP Escrow Account for moving and related expenses ("Moving Advance").

8. Pigeon Court Property. Mia Atkinson's grandparents, at their election, may continue to occupy the home located at 215 Pigeon Court, Lake St. Louis, MO 63367 ("Pigeon Property") without paying rent so long as they (a) execute and deliver to the Estate a lease agreement that permits the Estate to terminate their occupancy upon sixty (60) days written notice, (b) perform and pay for routine cleaning and maintenance on the Pigeon Property and (c) pay all utilities associated with their continued occupancy of the Pigeon Property. At all times, Mia Atkinson's grandparents must (x) refrain from damaging or committing waste upon the Pigeon Property, (y) cooperate fully in all efforts to market the Pigeon Property for sale, and (z) refrain from creating or permitting to be created a lien against the Pigeon Property.

9. Financial Statement. The Atkinsons each separately warrant and represent to USF and to the Committee that Exhibit B to this Settlement Agreement is a full and complete statement of all of the assets that the Atkinsons own as of September 29<sup>th</sup>, 2010, either jointly, individually, in trust, or in any other manner whatsoever (the "Financial Statement"). The Atkinsons each separately agree and acknowledge that USF and the Committee have each relied

on the completeness and accuracy of the Financial Statement in making their respective determinations to enter into this Settlement Agreement and that the Financial Statement is provided under penalty of perjury under 28 U.S.C. § 1746.

10. Asset Verification. On or before October 18, 2010, the Atkinsons will each submit to an oral examination or deposition under oath by one representative of USF and one representative of the Committee (the "Atkinsons Depositions") regarding the accuracy and completeness of the Financial Statement and the conduct of the Atkinsons' financial affairs from and since January 1, 2002 to the present (the "Relevant Period"). Upon request, the Atkinsons must also produce to the Estate any documents within their possession, custody, or control pertaining to their financial position or the conduct of their financial affairs during the Relevant Period. The Atkinsons will instruct all attorneys, financial advisors, accountants, or other professionals with whom they have in the past retained or consulted to cooperate fully with the Estate's efforts to verify the accuracy and completeness of the Financial Statement or any other issue regarding the conduct of the Atkinsons' financial affairs for the Relevant Period, and the Settlement Order will require any such attorney, financial advisor, accountant, or other professional to so cooperate.

11. Withdrawal of Settlement Motion. If the Estate becomes dissatisfied at any time prior to entry of the Settlement Order with the results of or the Atkinsons' cooperation with the asset verification procedures, the Estate may withdraw its Settlement Motion and proceed with the Committee Litigation, the USF Litigation, and the pursuit of other claims against the Atkinsons.

12. Consequences for Inaccurate or Incomplete Disclosure. If the Estate learns after entry of the Settlement Order that any of the Atkinsons' disclosures in the Financial Statement or

the Atkinson Depositions were materially inaccurate or incomplete (an “Inaccurate Disclosure”), it will provide a written notice to the Atkinsons of the alleged Inaccurate Disclosure (the “Notice of Alleged Inaccurate Disclosure”). If the Atkinsons are unable to explain the alleged Inaccurate Disclosure to the Estate’s satisfaction within ten days after receipt of the Notice of Alleged Inaccurate Disclosure, the Estate may file a Notice of Inaccurate Disclosure with the Bankruptcy Court and the Atkinsons will have three business days thereafter to file an objection (the “Objection”) to the Notice of Inaccurate Disclosure. If the Atkinsons do not timely file an Objection or if the Bankruptcy Court overrules the Objection, the Estate may then file the Consent Judgments (as hereafter defined) in the USF Litigation. Furthermore, in such event, any Releases to the Atkinsons under this Settlement Agreement or the Settlement Order will be deemed to be immediately rescinded.

13. Consent Judgments. Simultaneously upon the filing of the Settlement Motion, Darain Atkinson will execute and deliver to the Estate a Consent Judgment in the USF Litigation for \$50 million and Mia Atkinson will execute a Consent Judgment in the USF Litigation for \$650,000 (the “Consent Judgments”). The Estate will hold the Consent Judgments and will file the Consent Judgments upon the discovery of (a) any Inaccurate Disclosure and compliance with the above notice and objection procedures or (b) any violation of the injunction imposed on the Atkinsons in the Committee Litigation (the “Living Expense Injunction”).

14. Attorney-in-Fact. Any undisclosed asset in which either or both of the Atkinsons has an interest on the date of the Settlement Order shall also be deemed an “Asset” that is transferred to the Estate. Darain and Mia Atkinson hereby appoint David A. Warfield as their limited attorney-in-fact with full authority to cause the transfer of any such undisclosed asset to

the Estate upon its discovery pursuant to the Limited Power of Attorney executed pursuant to section 1 of this Settlement Agreement.

15. Settlement Motion. Within five business days after execution of this Settlement Agreement, USF and the Committee will file a joint motion seeking approval of this Settlement Agreement under Bankruptcy Rule 9019 (the "Settlement Motion"). So long as the Estate is satisfied with the Atkinsons' cooperation and compliance with this Settlement Agreement and the Living Expense Injunction and no Inaccurate Disclosure has been discovered, the Estate will prosecute the Settlement Motion and will use its best efforts to obtain from the Bankruptcy Court an order in a form reasonably satisfactory to the Estate and to the Atkinsons approving the Settlement Motion (the "Settlement Order") which will contain a release (consistent with this Settlement Agreement) by the Estate of all claims against the Atkinsons (the "Release").

16. Confirmation of USF Plan. If the Settlement Order is entered, the Estate will in due course file and prosecute a plan of liquidation for USF (a "Plan") that will, *inter alia*, contain a procedure where creditors of USF that also assert a claim against one or both of the Atkinsons may choose to release such claims (such releases shall be referred to generically as "Third Party Releases"). If a Plan containing Third Party Releases is confirmed by March 31, 2011, the Atkinsons shall, in such event, be deemed to have relinquished all claims whatsoever to the funds in the Asset Proceeds Account. If a Plan containing Third Party Releases is not confirmed by March 31, 2011, (or such other date that the Atkinsons may agree upon or the Court may fix), then, the USF Litigation will be reopened and the Atkinsons will be free to claim entitlement to the funds then in the Asset Proceeds Account and the Assets that have not at that time been sold, provided, however that the Atkinsons will not, in such event, ever be entitled to recover (a) the first \$1 million deposited in the Asset Proceeds Account, or (b) any Holding Costs expended by

the Estate in connection with the Assets, or (c) any claims for damages or waste arising out of the Estate's ownership of the Assets after approval of the Settlement Order.

17. Mechanic's Lien Claimants. Creditors of the Atkinsons that have filed mechanic's liens against the Lakeview Property arising out of work performed on the construction or repair of the Lakeview Property ("Construction Claims") shall be permitted to file proofs of claim against the Debtor in the Bankruptcy Case and neither the Debtor nor the Committee shall object to such Construction Claims on the basis that the Debtor is not obligated contractually to pay Construction Claims. Nothing shall prohibit the Debtor, the Committee or any other party from objecting to Construction Claims on any other appropriate grounds. Creditors holding Construction Claims shall be given an opportunity to provide a Third Party Release to the Atkinsons in a Plan on the same terms as offered to all other creditors.

18. Litigation. Upon entry of the Settlement Order, the USF Litigation will be held in abeyance, and neither USF nor the Atkinsons shall take any action in connection with the USF Litigation unless (a) there is an Inaccurate Disclosure (and the lapse or passage of any applicable cure periods as set forth herein) at which time USF is authorized to file the Consent Judgments, or (b) the USF Litigation is reopened by the failure to confirm a Plan before the deadline established under this Settlement Agreement. The Committee will use its best efforts to obtain from the Bankruptcy Court an order extending the terms of all pending injunctions in the Committee Litigation (including but not limited to the Living Expense Injunction) through the earlier to occur of (a) confirmation of a Plan, or (b) March 31, 2011.

19. Attorneys' Fees. The Atkinsons will be entitled to retain counsel in connection with the Bankruptcy Case to implement the terms of the settlement, and such counsel may be

compensated through and including entry of the Settlement Order pursuant to the court order dated July 9, 2010 governing the payment of certain legal fees and costs.

20. Graves Bartle Marcus & Garrett, LLC. If the Settlement Order is entered and the Closing occurs, the Estate will not pursue any avoidance claims against the law firm of Graves Bartle Marcus & Garrett, LLC ("Graves Firm") for payment by USF of attorneys' fees in connection with the Graves Firm's representation of Darain Atkinson in criminal matters (the "Criminal Representation Fees"). Notwithstanding the foregoing, the Estate reserves its rights to sue the Graves Firm for the avoidance of any transfers from US Fidelis, Inc. to the Graves Firm for (a) payment of any amounts other than the Criminal Representation Fees, or (b) for the Criminal Representation Fees if the Estate learns of any Inaccurate Disclosure.

21. Closing. The Closing shall occur no later than ten business days after entry of the Settlement Order at such place and on such date and time as the parties may agree upon.

22. Miscellaneous. This Agreement may be executed in counterparts. Whenever possible, each provision of this Agreement will be interpreted in such a manner as to be effective and valid under applicable law, but if any provision of this Agreement will be prohibited by, or invalid under, applicable law, such provision will be ineffective to the extent of such prohibition or invalidity, without invalidating the remainder of such provision or the remaining provisions of this Agreement. This Agreement shall be binding upon and inure to the benefit of the Estate and the Atkinsons, and their respective successors and assigns. Notices shall be given by the parties to their counsel of record by electronic mail and shall be deemed received on the day that they are sent.

US Fidelis, Inc.: [reggmann@lathropgage.com](mailto:reggmann@lathropgage.com) and [bfenimore@lathropgage.com](mailto:bfenimore@lathropgage.com)

Darain Atkinson: [nwp@goldsteinpressman.com](mailto:nwp@goldsteinpressman.com) and [kmk@goldsteinpressman.com](mailto:kmk@goldsteinpressman.com)



Mia Atkinson: [tdewoskin@dmfirm.com](mailto:tdewoskin@dmfirm.com)

Committee: [dwarfield@thompsoncoburn.com](mailto:dwarfield@thompsoncoburn.com) and [bhockett@thompsoncoburn.com](mailto:bhockett@thompsoncoburn.com)

23. Governing Law. This Settlement Agreement shall be governed by and construed in accordance with the substantive laws of the State of Missouri without regard to conflict of law principles.

(SIGNATURE PAGE FOLLOWS)


IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and year first above written.

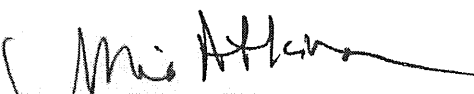
US FIDELIS, INC.

OFFICIAL UNSECURED CREDITORS'  
COMMITTEE OF US FIDELIS, INC.

By: \_\_\_\_\_  
Scott Eisenberg, Chief Restructuring Officer

By: \_\_\_\_\_  
David A. Warfield, Counsel

  
\_\_\_\_\_  
Darain Atkinson

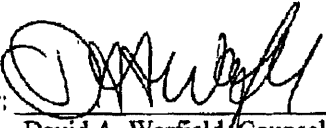
  
\_\_\_\_\_  
Mia Atkinson

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and  
year first above written.

US FIDELIS, INC.

OFFICIAL UNSECURED CREDITORS'  
COMMITTEE OF US FIDELIS, INC.

By:   
Scott Eisenberg, Chief Restructuring Officer

By:   
David A. Warfield, Counsel

\_\_\_\_\_  
Darain Atkinson

\_\_\_\_\_  
Mia Atkinson